

Thank You!

2019

Gratitude Report

BIG Hearts. BIG Impact.





It's not about the hard work... It's about the **HEART** work

Dear AES Friends,

What a year! This annual report reflects the accomplishments and highlights of the past 12 months. It is a blessing to be a part of such a dynamic and talented group of professionals that I call family.

We have grown in our ability to impact city policies, our relationships with other non-profits, city officials, Sacramento Police, educational institutions, and at all levels. The relationships and possibilities continue to grow. It is our heart work that attracts so many to support our mission of helping young people find their passion and voice in building a way forward for themselves and the communities they live in.

We are on the verge of creating powerful opportunities for young people to be part of the change that is happening in California and the nation. The relationships we are building are strong. The programs and trainings that we provide are life changing. And the young people are hungry and ready for the kind of leadership and mentoring that our organization provides.

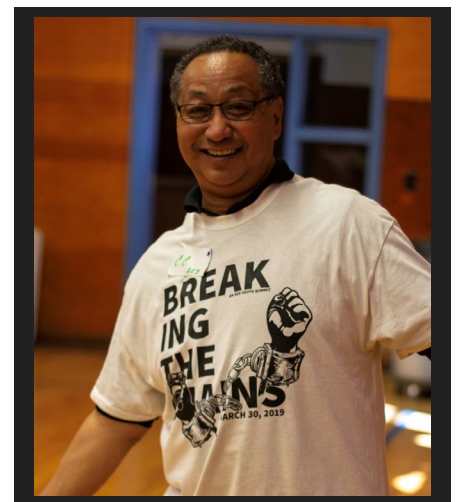
We encourage you to risk courageously, participate in our programs, and meet the young people we serve. Volunteer to be a mentor and make an impact in the lives of youth that need you. You are role models and leaders that young people need. You can be the catalyst for them to excel in ways they did not think was possible - you have that potential impact!

We thank you for your support, thoughts and prayers. We need them. So much is ahead of us, and there so much to do! It is with optimism that we enter 2020, with determination to move forward no matter what obstacles are ahead. We know that the work that we do is important and key to a better society. We stand strong in the face of adversity and are up to challenges that are in front of us.

In closing I want to say *thank you* to Jen Halford - the backbone of AES, to Ana Taukolo - the heart of AES, and Mele Tonga - the inspirational leader of our office. I also want to say *thank you* to Lisa Foster, our past AES board chair. Lisa led us here and is getting some well-deserved rest, but she is still working on special projects. And welcome to our new BOD and our incoming Board Chair Stephanie Rahlfs. To our Street Team, you are our rock stars - it's going to be exciting to see you in action at all your upcoming projects. And last, but not least, *thank you* Dr. Bernie Davitto, founder, heart, and hero for us all.

Looking forward to 2020! Join us in being the change we wish to see in the world.

With Respect Always,
CC Carter



Thank You!



DOING THE HEART WORK

Thank You!



2019 Programs & Initiatives

[Davitto Leadership Academy \(DLA\)](#)

[Sacramento Youth Alliance-Community Action Team \(SYA-CAT\)](#)

[Boys and Men of Color Workshop Series](#)

[Breaking the Chains Youth Summit](#)

[Voices of Change Youth Showcase](#)

[Females Leading a Mission of Empowerment \(FLAME\)](#)



The mission of AES is to improve the life chances of vulnerable youth by empowering youth voice and fostering collaborative, cross-cultural, cross-generational relationships for systemic change.

“Together we can make anything happen.”

- 16-year old DLA Participant



BECAUSE OF **YOUR** BIG HEART....

Thank You!

175+

Youth were impacted by an AES program in 2019

21

Youth received a \$125 Macy's gift card to purchase professional clothing to wear to their [Davitto Leadership Academy Graduation](#) and future job interviews

20

Youth were hired as Peer Mentors or Street Team Members, including 2 who were promoted to staff positions as AES Program Coordinator and Assistant Program Coordinator. [See Program Coordinator Ana's story.](#)

17

Youths' voices were heard before City Council and at the Capitol in meetings with Senators' and Assemblymembers' offices

3

New AES initiatives were launched, including [Voices of Change](#), [Females Leading a Mission of Empowerment \(FLAME\)](#), and the [Boys and Young Men of Color Workshop Series](#)



THIS BIG **IMPACT** WAS MADE



“I just hope that my spoken word piece will **bring more awareness** about mental health.”

– See [Akima Murphy, Voices of Change](#) participant’s performance

The % of DLA Level 1 participants who “believe [they] can **make a difference** in our community” and “**want to take action.**”

100%



92%

The % of DLA Level 2 participants believe they “can develop an effective plan to **create positive change** in our community”

*“I have learned to **communicate** with people who could influence change and to work with them on **creating change.**”*

- 17-year-old DLA participant



Thank You!

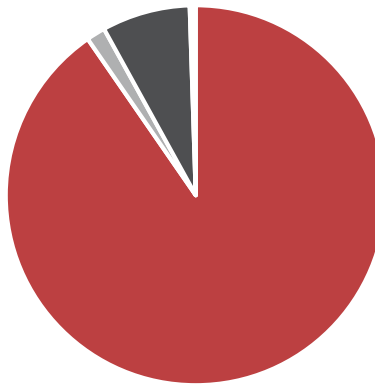


SUPPORT AND EXPENSES

Thank You!

2019 Contributions

- Individual Donors: \$351,889.65
- Sponsorships: \$6,250
- Grants: \$29,250
- Employer Match Funds: \$1,000
- Other: \$980.60

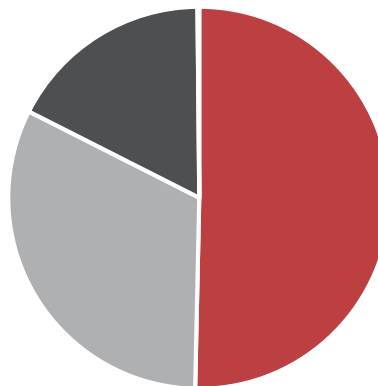


"If we are going to change the life chances of young people, we must **support** the efforts of **informed, caring organizations** like AES that are doing the necessary work."

- AES donor and #AESHeartHero

2019 Expenses

- Program Expenses: \$168,418.47
- Administrative Expenses: \$107,485.63
- Fundraising Expenses: \$58,208.22
- Other: \$500



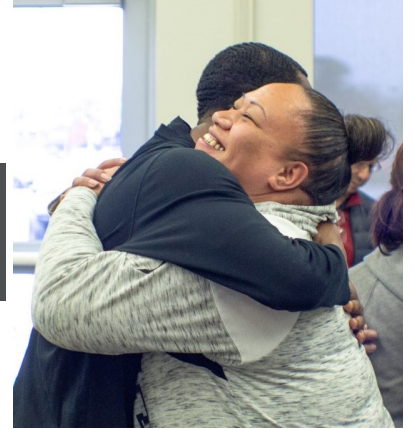
"AES has provided a space where I am comfortable enough to **speak my truth**. I'm not the best at getting close to people but have improved building relationships due to having mentors."



YOU MAKE THE IMPACT

Thank You!

"My connection with **my mentor has helped me** a lot because I have their **support** and I can **trust** them if I ever need anyone."



Thanks to our over **30** **Volunteers** donating over **1000** hours of time, our program costs are lower and greater impact is made!



A Heartfelt Thank You to the **119** **Donors** who generously gave to support AES programs

Thank you to all our **#AESHeartHeroes!**

Your generosity makes impact. Thank you for choosing to

BE THE HERO vulnerable youth need.



Thank You!

To Our Grant Funders

City of Sacramento

Sacramento Region Community Foundation

National Youth Alliance on Boys and Men
of Color

Tides Foundation

To Our Partners

Opportunity Youth United

Consumes River College

Sacramento Kids First Coalition

The Hawk Institute

American River College

Upward Bound

Alumni Chapter of Kappa Alpha Psi

Sacramento County Juvenile Hall

Sacramento Police Department

Boys & Girls Club of Greater Sacramento

Cross-Cultural Leadership Center – CSU, Chico

To Our Sponsors

