



The mission of *Alliance for Education Solutions, Inc. (AES)* is to improve the life chances of vulnerable youth by fostering cross-cultural and cross-generational relationships to affect systemic change. For over 30 years, AES has provided a range of consulting, training, evaluation and other services to individuals and organizations in the diversity, cultural competence, and youth development arenas. Most importantly, we have been learning by doing – not by discussing change, but by “getting into it” in an effort to facilitate positive motion in whichever part of the youth serving system we were working with.

AES’ Values: AES believes in and strives to reflect the following values in our work:

1. Always look for ways to collaborate
2. Include multiple stakeholders in identifying and seeking solutions to a problem
3. Engage a cross-cultural and cross-generation group of individuals and organizations in a common agenda to work on together
4. Create interactive cultures that foster relationships, trust, and respect
5. Ensure the youth involved feel respected, connected, and affirmed
6. Use data to continuously learn, adapt, and improve

This Funding Opportunity:

By the generosity of *The Davitto Family Trust*, AES is excited to be able to incorporate Catalytic Philanthropy into our portfolio of services and experiences. This new funding opportunity incorporates AES’ Values into the Catalytic Philanthropy approach.

Catalytic Philanthropy is an approach practiced by innovative funders to create transformative change beyond writing the check. Truly catalytic philanthropists often punch above their (financial) weight by leveraging their voice, community relationships, and non-grantmaking skills such as convening and capacity building to drive social change. (FSG, 2015).

AES aims to practice “catalytic philanthropy” by providing grants to innovative youth serving organizations to develop and implement creative new youth serving collaborations. AES has more than 30 years of engagement with students, parents, K-12 schools, teachers and administrators, community colleges and universities, California state level agencies and initiatives, and fellow non-profits. We intend to “punch above our weight” by supporting recipients of this funding with, when appropriate, introductions to relationships, tools to build capacity, and lessons from our experiences in driving social change.

After applications are received, finalists will be notified and a site visit scheduled for AES leadership to see the programs of finalists in action. AES leadership will spend a day learning about finalists’ organizations and listening to how they need support. Our commitment to those selected to receive funding is that we will work with you to create transformative change beyond just writing the check.

Who AES is inviting to Apply:

- 501(c)(3) Non-profit organizations who have been in operation for a minimum of 2-3 years
- AES is looking to support organizations that have innovative ideas and projects that value collaboration, cross-cultural and cross-generational relationships, and movement towards systemic change

How to Apply:

Send the following to Jen@aesimpact.org by 5:00 PST on February 1, 2022

1. Completed Application
2. Copy of the Organization's IRS determination letter showing nonprofit status

Funding Details:

- Please note that this grant will be funded for the time period of July 1, 2022 – June 31, 2023.
- Applicants can apply for any amount up to \$15,000.
- Up to 5 applicants will be selected for this round of funding.

Timeline:

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| • RFP released and marketed | January 1, 2022 |
| • Applications due | February 1, 2022 |
| • Application review | February 15 – February 28th |
| • Finalists Contacted | March 1, 2022 |
| • Site Visits of Finalists | March 14 th – 25 th , 2022 |
| • Awards Announcements | April 1, 2022 |
| • Orientation Meeting | April 8, 2022 |
| • Grant funded | July 1, 2022 |
| • Mid Grant Reporting due | January 31, 2023 |
| • Final Report due | July 17, 2023 |



APPLICANT'S INFORMATION:

Organization's Name:

Organization's Address:

Organization's Phone Number:

Tax Exempt EIN:

Website:

Year Organization Established:

Executive Director's Name:

Executive Director's Email:

Executive Directors' Phone:

Name of Primary Contact for this Project:

Primary Contact's Email:

Primary Contact's Phone:

Organization's Mission Statement:

Provide a brief overview of your organization, including 1) whom you serve, 2) geographic area your organization covers, and 3) the types of programs/services you provide (200 words or less).

PROJECT SUMMARY:

Project Name (20 words or less):

Brief Purpose of Project (100 words or less):

Project State Date:

Project End/Completion Date:

Amount Requested (up to \$15,000):

Project Population: Describe who will be participating/affected by this Project by age ranges, racial and ethnic populations served, and geographical location (100 words or less):

Need/Opportunity/Issue the Project will address (up to 200 words):

Describe your Project and how the grant funding would be used (up to 400 words):

Outcomes: List 2-5 expected learning outcomes or direct outcomes from your Project (up to 200 words):

Evaluation: Describe how you will document or evaluate your progress towards your Outcomes (up to 200 words):

Describe how young people have been involved in this application and creation of this Project or how they will be involved in implementation of the Project. (up to 200 words):

Sustainability of the Project beyond the grant time period: Describe how you intend to continue this Project beyond the grant period. Will you seek or do you have other funding sources to support the continuation of this Project? (100 words or less):

How do your Organization's values, practices, or Project goals align with AES' 6 Values? How will you incorporate AES' 6 Values in your Project? For reference, AES' 6 Values are listed on the front page of this RFP. (500 words or less)

If you are awarded a grant, do you agree to collect and provide the following information at the end of the grant period?

- a. Data beyond the numbers that shows what worked and what didn't work
- b. Information about what you learned and how you are getting better at getting better
- c. Photos and testimonials/qualitative data (which AES can use for including, but not limited to, reports, social media, marketing, and fundraising initiatives)

YES

NO

ADDITIONAL DOCUMENTATION REQUIRED:

Please submit this completed form with copies of the following to Jen@aesimpact.org no later than 5 p.m. PST on February 1, 2022. NOTE: your application is not submitted unless all of the components are received. You will receive a confirmation email of receipt.

1. This Application Form
2. IRS Letter of Determination